VICTORE

www.victore.org

EXIM & MARITIME
LOGISTICS

INTRODUCTION

Welcome to **VICTORE GROUP** formerly known as **VICTORE SHIPS PVT LTD.**, where our culture is service excellence in "Ship Chartering, Ship Sale & Purchase and Agency, Port Opertion Activity". Victore Ships Pvt. Ltd. is a privately owned & operated company that is dedicated to providing an exceptional level of maritime service to our clients.

Victore Group was incorporated as a general commercial marine services company mainly involved in the sectors of ship chartering, sale and purchase, agency and port operation business.

VICTORE GROUP

Victore Group is an organization, performing an important role in supply chain management and exists since decade. It is producing the customize services which is deriving the economics of the world, need of good consumotion & production.

Victore Group has been continuously researching the market needs of goods, consumptions and its Delivery. The group has a global approach for the tasting out its unique services which is tailored made for each and every product by its units. We cater the services of logistics, which carry in two segments. Maritime Logistics & Exim Logistics

Logistics has been an important phenomenon in the economics of Supply Chain Industry.Victore Group refined the services by its qualified management. Globally the services are managed by its group units, like Ship Chartering, Ship Agency, Ship Sale & Purchase, Ship Operation, Ship Management, Air Logistics, Air Freight, Surface Freight, and Freight Cargo Handling, Cargo Documentation, etc. The services are managed by its unites, who has caliber to deliver to its customers globally and with global ventures. Currently Victore Group carries O_2 main unites Victore Ships & Victore International Logistics

VICTORE SHIPS (Maritime Logistics)

Victore ship organized the Marine Logistics requirements and dedicated to ship related services and its activities , it organised mainly 03 departments. Ship chartering, Ship Agency and port Operation Ship Sale & Purchase

VICTORE INTERNATIONAL LOGISTICS (Exim Logistics)

The unit organised for making the delivery of export, import logistic services of goods. Its managed by mainly 03 departments . Freight, Handling , Documentation

All above services are given to goods for any commodities ; the group has branches across india in ports, ICDS major commercial cities &also affiliated with the global network for its associates, cooperation and ventures. It's our strength, as we are connected across the globe and delivering the quality services to our customers, which make us the best brand in supply chain management industry.

OUR HISTORY

victore ships pvt ltd Established in February 2007 with as an operator and have operated many vessel in reason with the experience as an operator ,we customized our services and our experience made to understand what a perfect need of ship as agency, chartering and sale and purchase of ship

QUALITY

Attention to safety, security and compliance is very much a part of the fabric of ship agency services (SAS) staff and culture along with other ship services. SAS monitors upcoming and potential changes to legislation and industry requirements to ensure our client's interests are protected at all times with our customized services. Victore ships provide the highest level of service to its clients, supported by highly qualified and highly motivated personnel. The Company's employees work constantly together to offer immediate, direct and complete services, through an integrated system of information technology. Victore ships was able to build up a team spirit, necessary to handle complex problems, improve the effectiveness and promote the best possible level of service and performance, which has been the stepping stone of the company's rise into the Pioneer within the international Ship broking and ship agency Companies and one of the leading chartering, sale and purchase, steamer agency companies in the world. We come in many shapes and sizes of activity within the ship broker and agent defined with chartering, SNP and agency & port operation.

STRENGTH

As the large global marine service providers with representatives in all the world's major ports the role of our customized services is to represent the interests of the ship-owner or charterer while the ship is in port or in commercial need by providing assistance for agency, chartering and sale and purchase or any advice required in local domain.

Our ship chartering and sale &purchase activity is our core activity and expanding on the global monitor, but the role is beyond the act an intermediary between the ship-owner/charterer or the buyers and sellers of ships with valued added advantages to use ourselves account as chartering, Sale and Purchase and hub agency in the continent. We make sure that our presence becomes core involvement in many stages of a deal presenting the business to potential clients, negotiating the main terms of a contract of ship chartering, purchase or sale, finalizing the details of the contract and following the deal through to its conclusion. Increasingly we also provide our clients with a wide range of market intelligence and advice as an effective ship chartering, SNP and agency services.

OUR VISION

Our services is being designed to achieve the mile stone and give our presents around the world , we will keep improving ourself at every moments with our motive ideas and implementation of resources at every corner of world within the commercial geography of business under which the services is being design. We keep improving and moving toward our goal with added ideas to expand the services and its quality.

OUR MISSION

To achieve the success for the mission under which goal is set. To serve every needed customer at first call, to create our presence every corner of market where demand has to fulfill within the required satisfaction of organization services. We aim to provide best-in-class service as well as be a reputable, reliable and consistent partner of choice for cargo owners, vessel owners and operators and proved our self as best in ship chartering, ship sale and purchase and agency & port operation activity globally.

OUR RECOGNATION

IMO INTERNATIONAL MARITIME ORGANIZATION 5633257 | BIMCO 164192 | FICCI | Lloyd's List | WCA INTER GLOBAL 66409 | RCCI RCCI/409/A/2011

SERVICES

Ship chartering: The "chartering" of a ship, in its simplest terms with valued charter parties, where we play a vital roles for owner to employ the fleet with most economical way and arrange ship for charter party for the specific requirements no matter weather is trading of goods, offshore project, or any other purpose where industry demand to use the ship. In traded Typically it is the charterer who will be the owner of the cargo in trend but we simplify and broaden it by selecting global industry who need the ship for the use and application for their business, which they needs to use it to any part of the world, and unless applied industry has ships of his own, it will depend on others to move the cargo or use it for any purpose of business.

CHARTERING

Victore ships pvt ltd specializes in providing ship and cargo chartering services for both domestic and international owners and charterers. Our team has extensive knowledge and expertise in the movement of cargo by employing the vessel in the range of requirements and application of ship in the industry. Our activities of ship chartering are focused on all kind tonnage required for such operations. By serving the principals fleet we arrange, with our negotiation, with good hire or freight for each transaction of charter party and is the reward to the ship-owner for the use of their vessel by charter party to whom we work to bring win -win solution. Though the ship chartering is, of course a good deal but more complicated than this in practice, we make more simplified by acting as specialized and customized ship chartering organization with global presence with modern technology. We are engage in various types of charter, which varies considerably time to time in respect of client's specific requirements.

We have strong and performing connection and relation with The charter parties, shipper, charter network which may wish to use the ship to move his cargo or use for their project, our specialty of ship chartering proven when in adverse condition where market doesn't shown the response for employment of ship we always bring the innovative ideas for charterer and owner to run the ship profitably by using our chartering skills. We are always keep our close points eyes on derivations of all types of chartering dimension in industry, which suit the trades and the demands of the market, which is what shipping remains with us and we remain with shipping always. We play a vital role in the balancing of supply and demand of ship, and the fluctuations in freight, where we representing owner's interest met those with cargo and employment of ship interests; we work every day of the week. Our chartering transactions take place globally, by using high technology with brilliant communications of chartering teams with expert internationally broking skill.

CHARTERING SPECLIZATION

OCEAN FREIGHT
Being it our core competency our services is to procure the ship and complete the need for the application of ship as transports of cargo. We cater for all kind of cargo ship specialized with break bulk, MPP, bulk, tanker,etc.

OFFSHORE PROJECTS
Our services of offshore chartering specialized for procuring the ship for offshore industry such OSV, PSV, accommodation vessel, barges, which mostly for oil and gas industry. No matter type and size

INFRA AND OTHERS
Being it our core competency as chartering we consider specialized dredging solution for both inland, shallow, deep dredging project procurements of vessel, along with other ship like, passenger boat, security, cruise, fishing vessels. The section cover the specialty attention on modernization of such craft for industry by keeping our self updated for the need of market

CHARTERING (EXPERTISE)

we have dedicate team for each type of craft require for the industry .our resources work with segments and grouping of services derived in Many form to easiest way of handling the charter parties. Please see as below our chartering management planes.

SHIP CHARTERING

OCEAN FREIGHT

DRY
BULK | BREAK BULK
CHIN CARGO

LIQUID
GAS | OIL | CHEMICAL

OFFSHORE SUPPORT
SUPPORT | EQUIPMENT | RIGS

INFRA OTHER
DREDGERS | FISHING
SECURITY | PASSENGER CRUISE

SHIP SALE & PURCHASE:

Victore ships pvt ltd specializes in providing ship and cargo chartering services for both domestic and international owners and charterers. Our team has extensive knowledge and expertise in the movement of cargo by employing the vessel in the range of requirements and application of ship in the industry. Our activities of ship chartering are focused on all kind tonnage required for such operations. By serving the principals fleet we arrange, with our negotiation, with good hire or freight for each transaction of charter party and is the reward to the ship-owner for the use of their vessel by charter party to whom we work to bring win - win solution. Though the ship chartering is, of course a good deal but more complicated than this in practice, we make more simplified by acting as specialized and customized ship chartering organization with global presence with modern technology. We are engage in various types of charter, which varies considerably time to time in respect of client's specific requirements.

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As an S&P broker we take all instruction carefully by principal, either it would-be buyer or seller of a ship. While we represent a seller, we seek buyers from our large network and where demand of ship is in existence, we keep an untraceable identity in the ship broking fraternity, and keep our professional ethics and value among ship-owners who operate single or many types of ship and might be looking to buy. We do effectively our job, is to get the best price for our client. Since working since a decade's we become large ship broking organization and we maintain ore register which serve our clients at any time with large number of ships and which make possible that the needs of the seller or buyer can be satisfied relatively easily. In the complexity of maritime ship business we consider As always the market will dictate and can of course be either sluggish, or fast moving, depending on the demand for ships but we are always remain in the presence where we keep a great pace and try to make the market smooth with our contributed ideas. We take big contribution while Thousands of ships change hands each year, even their prices invariably governed by the laws of supply and demand of ship and its application in the territory. As an efficient S&P broker, we always have a good idea of the current position in the trade cycle, and whether prices are likely to harden or fall in the short term. We make easy by close study by predicting the demand for ships and as the best shipbrokers we have skills as an analyst, researcher, value and visionary idea to predict the future where Ship values can slump, or climb. We are quickest shipbroker in the world once a potential deal is in sight, we ensure price must be negotiated to the level of satisfaction to our clients, and the contract prepared in the best mutual and easy terms.

SHIP SALE & PURCHASE:

As sale and purchase broker we do take vital part of role for the Buying and sailing of marine equipment's such as ship parts, ship container, cranes ect. We also help the client to arrange finance and mortgages, and the ultimate transfer. We carry dedicated team of S&P professionalism and expertise to perform this important business. We mostly deal in all kind of craft in ale and purchase including machinery which needs major in sale and purchase of ship. We most likely to perform the type of ship sale and purchase business few below types, which attract us, deal always.

SHIP AGENCY AND PORT OPERTION

victore ship an organization that is focused on the complete transportation industry as an international agent , victore ships and our members bring together the many faces that are required to provide to the most discerning client specific "ship agent" that are best-in-industry standards. Whether the requirements are for standard shipping, complete Supply-Chain-Management or aspects where complex offshore or marine support is needed. Victor ships serves as a one-stop-shop. With our new Web and Ecommerce capabilities that are being developed and modified. Victor ships will also enter the arena of the On-Line market place, allowing our clients the ability to manage all of their business and transactions at the click of a button. We deliver agency services with intelligence.

VICTORE SHIPS provides port agency and port operations from diverse sectors including cruise lines, bulk carriers, Ro/Ro carriers and tankers, container, offshore, projects etc. Our considerable operational strength is based on using our own equipment for loading and discharging vessels at the port, particularly the RO/RO vessels and supports the maritime industry with infrastructure we carry which minimizes the cost of disbursement to the principal. We have a service fitting to any of your maritime operation needs supported by years of expertise and value added services in organization which is being attractive point to our principals. We have been a choice as a preferred agent by Vessel owners and operators, which create a need to appoint, to supervise the charterers' agency function and monitor port call operations.

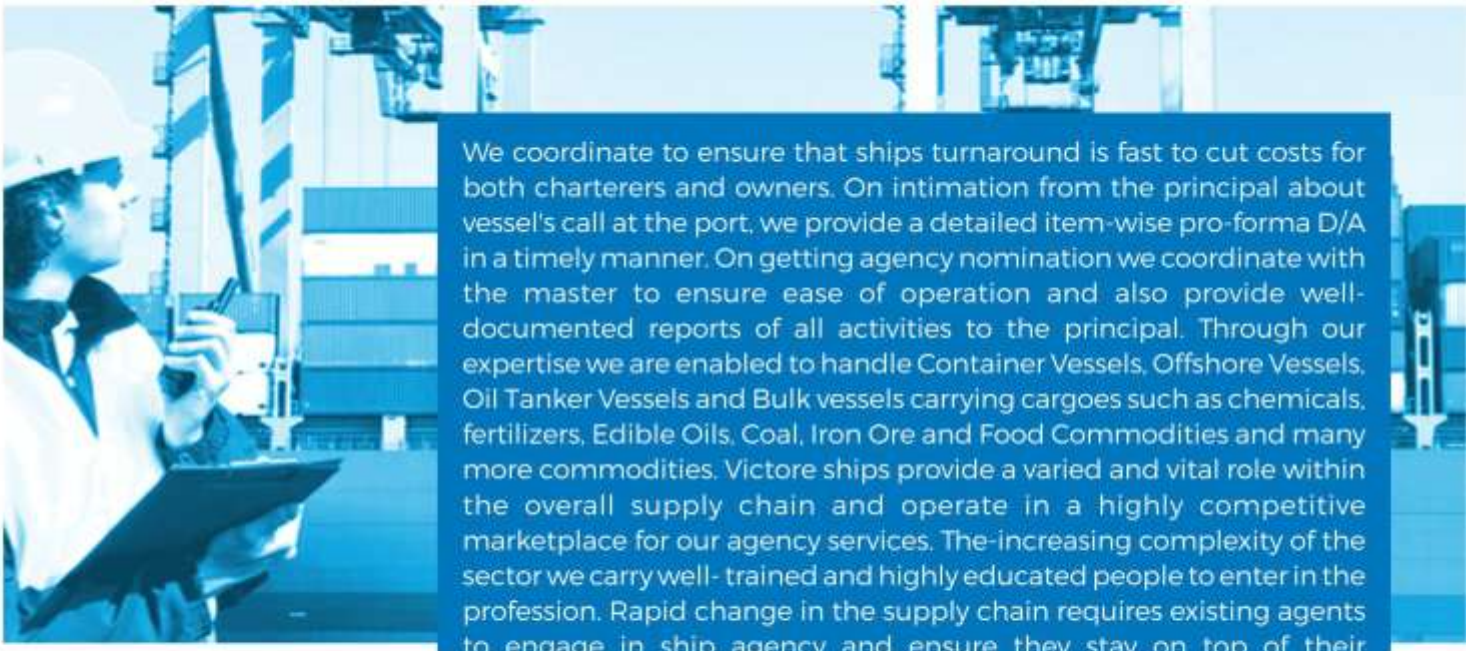
AGENCY AND PORT OPERTION

We offers a scalable service to owners, operators and charters of their ships ranging from provision of a simple independent report, to full involvement in expediting a port call, we maintain a customize room to all our clients including principal ship owners and operators who wish to work more efficiently with us on a global or regional basis. Victore ships also as Global Hub agent with valued added ship brokering services utilize the experience and expertise to control and reduce port call related expenses for our customers... Victore ships pvt ltd is a reliable and effective port agent operating in Indian with visionary idea of global approach and as responsible Port Agent we take our responsibility very much at heartiest performances. Our team has tailored the company's services to make sure the customer experiences Port Agency with a different feeling in taste of services. We have also ensured over the years that a lean corporate structure is preserved so as to offer a perfectly leveled quality of service to cost ratio for all shipping agency services we at every port where we cater. We ensure that as a Port Agent, it is our role to safeguard our client's interest when his vessel is visiting in our services region .We have over time acquired a solid reputation as being reliable port agents globally. Indeed, victor ships have up to date served a long list of renowned customers.

We have always delivered up to expectations and beyond; being it on straightforward operations or more ambiguous ones. We hope to have the pleasure to soon act as your port agent at our services are and allow you to experience. Port agency services from a different perspective, we have customized our agency and port operation services in benefit of those companies dealing with several different agents, this results in time consuming administration and unpredictability due to varying performances from port to port. We strongly believe that more planned, organized and structured approach to manage various ports of call will make our clients work simplified and stress-free. Our main goal is to bring our principal operational and administration costs to a minimum and improve clients' efficiency. Our concept simplifies multiple port-call operations whilst ensuring that our customers' needs are always met. Our global network of offices combined with our competence and experience puts us in a unique position to change the way we handle our customers multiple port calls. we have dedicated management who Improved communication flow with a single dedicated expert, coordinating all your port calls around the Indian port and around the word network, located in your time zone and speaking your language as an hub agent .With our unique knowledge, we select all local subcontractors and vendors with great care. Customers receive the same high standard of service, no matter which port their ships may to our w World Wide Network.

Victore ship is pleased to provide customers with central accounting and financial supervision in all the ports we serve, so principal can deal only with one point of communication. For multi-port agency services, we offer substantial reductions from our fees through the Network of related service-providers. By using our services clients feel Safe and efficient cash transactions with one bank account for all your port of calls in our network. Clients can be confident that their assets will be secure with us while they are appointing agent. We at victore ships are dedicated and strongly motivated to assist principal in all your requirements and needs to the ship calling in ports. Decades of experience, dedicated and educated staff is our best recommendations for:
Berth reservation | Inward and outward clearance | Visa processing | Legal representation | Any other services for and on behalf of the Principal | Medical assistance to crew | Crew repatriation | Fuelling | Repairs.

SHIP AGENCY AND PORT OPERTION



We coordinate to ensure that ships turnaround is fast to cut costs for both charterers and owners. On intimation from the principal about vessel's call at the port, we provide a detailed item-wise pro-forma D/A in a timely manner. On getting agency nomination we coordinate with the master to ensure ease of operation and also provide well-documented reports of all activities to the principal. Through our expertise we are enabled to handle Container Vessels, Offshore Vessels, Oil Tanker Vessels and Bulk vessels carrying cargoes such as chemicals, fertilizers, Edible Oils, Coal, Iron Ore and Food Commodities and many more commodities. Victore ships provide a varied and vital role within the overall supply chain and operate in a highly competitive marketplace for our agency services. The-increasing complexity of the sector we carry well- trained and highly educated people to enter in the profession. Rapid change in the supply chain requires existing agents to engage in ship agency and ensure they stay on top of their profession. Our chain of activity involve us with our principal and make us at top class agent worldwide, we perform the major activity with tramp vessel, liner vessel or any ship which opportunity given to serve.

AGENCY AND PORT OPERTION (ACTIVITY)

Our hub agency services comprises the Global Disbursement, organization one stop financial survives for the using the Services

VESSEL HUSBANDING

- Berthing / Unberthing of Vessel
- Loading / Discharging Operation
- Supervision
- Immigration

SUPPLY

- Fresh water
- Bunker Supply
- Store & Provision
- Cargo Handling Materials & Equipment
- Safety Equipment

SERVICES

- P & I represtation
- Owner / Charterer Protective Agency
- Survey
- Port Logistics
- Port Captaincy
- Repair & Maintenance
- Underwater Services
- General Agency
- Life Saving & Fire Fighting Appliances

AGENCY AND PORT OPERTION (LINER AGENCY SPECILITY)

- Having a well established market presence among shippers/forwarders and consignees
- Aggressive Export and Import Marketing to ensure proper fade balance
- Ensuring Co-ordination with Port/ICD and customs authorities
- Offer most up-to-date Information Systems through well trained and qualified employees
- Ensuring timely rendering of Accounts and Bank Reconciliations to the Principal
- Ad-hoc requirements such as delivery of ship spares, crew change, ship handling, bunkering services etc.

We value and understand a smooth and efficient port turnaround is a critical component of a profitable ship operation. This is fact regardless of the ship's type or whether a call is a routine visit or a special call where particular support services are required we stand with our effective presence. Our experienced and empowered staff is at your service, on hand locally, always 24x7. Our Port Services team provides the highest standards of support with 24/7 attendance to vessel owners, operators and charterers at a wide range of strategically located ports in India and major ports in overseas.

EXIM SERVICES - VICTORE INTERNATIONAL LOGISTICS

FREIGHT FORWARDING

Freight is the basic component for the value of good and its make a unique compliments for the industry to run the trade economically. We have develop the idea for customized freight management of cargo for our customers.

We act as a non-–vessel operating common carrier (NVOCC) i.e forwarder to service the freight. Our services efficiently organize various shipments of goods for individuals or corporations industry to get goods from the manufacturer producer to a market, customer or final point of distribution. We have customize teams and management to cater the following various type of services world wide by serving the freight we ensure to utilize the theory of safest, economical, and fastest transit to cargo.

OCEAN FREIGHT

We provide provides comprehensive ocean freight forwarding services. Whether it's Full Container Loads (FCL), Less Than Container Loads (LCL), import or export, consolidated or project cargo whatever requirements may be for serving the commodities across the ocean to carry the good by sea with safest, economical, and fastest, We ensure the cargo reaches the right place, at the right time in a cost-efficient way. We work with a world fleet of ocean carriers covering major carrier alliances with planned space protection from every major port in the world to deliver reliability.

We are World Class freight forwarder, specializes in providing expert international ocean freight forwarding to industry large or small. We are an integral part of our customer, s export and import departments, offering custom tailored sea freight l solutions for a wide variety of shipments explained as below.

LCL SHIPMENTS

The services of lower than container load design for the individual of very small parcels, which certified our capability of small to big shipment handler worldwide Basically it charged based on the volume, set in cubic meters or weight but always prefer be at economical to our clients. This service is so design that it meets a cost -–effective solution for smaller shipments as our client only need to pay for the volume space used in container. At the same time we ensure it almost always cheaper than other mode of transports.

FCL SHIPMENTS

We maintain an international standard for referring to container load (20" or 40") containing cargo for our customer. Our customize practice of container ensure the client is reachable for shipping the cheapest mode of transportation when importing or exporting the goods. We have exclusive routing services and connected with major liner and in house different type of equipment's, which give us supports to act in big way of container shipping.

BULK SHIPMENTS

Services design for the commodities uses to transport by sea in bulk. victore logistics since declare have had a history in operation bulk vessel globally. we express our practice for ship chartering which make us to serve our client to shipping the bulk cargo world wide.

The services converted for those commodities which make it easy approach to fit in transportation by sea in it nature of stowage and we maintain an prolong history and performance record to carry such shipments globally no matter size or a truck project.

BREAK BULK SHIPMENTS

The services converted for those commodities which make it easy approach to fit in transportation by sea in it nature of stowage and we maintain an prolong history and performance record to carry such shipments globally no matter size or a truck project.

AIR FREIGHT

To meet our clients freight deadlines, and transit of cargo, we prove our self as a needful air freight service provider with high performance standards and the flexibility to meet your changing needs by freight of air carriage .we give customize service with connected major airlines include chartering of aircraft.

SURFACE FREIGHT

The services consist of using the transport mode by land basically roadways and railways.by understanding the value of this services our company has extensively working and maintaining its quality of services across the geography of services which connect to very mode of services. We are connected with fleet in worldwide location from every station, airports, and port, ICD CFS.

CARGO PACKING

Cargo handling is basic need of supply chain to make the commodities in goods, Understanding the value of economical supply chain a cargo handling is primary factor, which gives the end result to the customer in counting the logistics cost of material, We are customize this services is best part of our cargo management services which create a milestone in caring the cargo in transit after production before consumption. Our services ensure the quality of cargo keeps it high standard

The use of the suitable packaging is essential to ensure that the shipments are delivered in the best possible way. We maintain so the tighter and more secure the packing, the less likelihood there will be of damage. We recommend you seek reliable advise on the type of packing requirements for your particular cargo, we have vast experience in the field of protecting goods; which lets us know and understand specialized demands of customers from small manufacturing units to Multinational industries. Our firm provides packing services up to final delivery and shipment. Our workers safeguard the goods at every level of the process of packaging and up to transportation. We provide services to almost every type of industry especially to the Engineering, Steel, Paper, Chemical, Stone, Heavy & Huge Project Cargo Machinery, Boilers, and Coils etc.

CARGO LIFTING AND SHIFTING

The services design to serve the cargo to lift from one place to another by suing the crane, forklift ect within the location In the service we provide our clients stair climbing machines, crane hire, machine removal and installation, contract lifting, an industrial dismantling service, rigging for lifting and access.

STORAGE

We provide the storage, warehousing, compatible cargo sheltering for all type of commodities, we ensure the quality of cargo remain its in original with protected quantity and economical way good storage. We have wide network at the geographical location, which give us the immense hope to widen our network of goods sheltering world wide.

CARGO DOCUMENTATION

The in need of supply chain one cannot deny the movements of goods smoothly without documentation. We have team with wide knowledge of cargo documentation for all kind of commodity, which create a great domain of naming the identity of good in her way of supply chain.

CUSTOM CLEARANCE

The modernize word can not deny the government involvement on the goods we export and import, we have geared up our costume clearance facility at every customer station in the region we work for the cargo documentation. We have wide network and great expertise who has knowledge of law and procedure of cargo exit and in the process of trade. We give good relation the governments to make the smooth and lawful way of delivery of job we tendered for the good we do the clearance.

CARGO SURVEY

Cargo survey ensures the goods in its presence of condition. The services tailored made for the costumers to ensure the cargo condition which a need to maintain the quality and quantity of cargo and keep the goods in the great condition during its process of logistics operation. We have our network of surveyor with expertise commodities who can attend at any time to assist the customers at every place of business what we do.

CARGO INSURANCE

The need of economical security for every goods to be secure, as the nature of complex handling the commodities in utilizing dynamic mode in movement of goods from one place of another and natural disaster while in statics mode. We have made complete tailored made insurance solution of material insurance for logistics need in most competent made and our services make ensure to our insurances to be in easy to for any loss or claims

NETWORKS

INDIA AGENCY PORT NETWORK FOR MORE...

- MUMBAI
- NAVA SHEVA
- DIGHI
- JAIGARH
- KANDLA
- MUNDRA
- SIKKA
- HAZIRA
- PORBANDER
- GOA
- MANGLORE
- COCHIN
- TUTUIKORAIN
- KRISHNAPATTANA
- VIZAG
- PARADEEP
- HALDIYA
- KOLKOTA...

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